



THOMSON REUTERS

2018 FIRST-QUARTER RESULTS

May 11, 2018

Agenda

Welcome / Introduction

Frank Golden

First Quarter 2018 Highlights
F&R Strategic Partnership with Blackstone

Jim Smith

Financial Review

Stephane Bello

Q & A

Special Note

Safe Harbor / Forward-Looking Statements

This presentation consists of these slides and the associated remarks and comments, which are related and intended to be presented and understood together.

Certain statements in this presentation and discussion are forward-looking, including, but not limited to, the company's 2018 outlook and statements regarding the timing for closing of the Financial & Risk transaction, the company's anticipated uses of proceeds from the transaction, the anticipated benefits of the proposed strategic partnership with Blackstone, future growth and efficiency opportunities for Financial & Risk and Thomson Reuters' Legal, Tax & Accounting and Reuters News businesses, and Corporate costs. These forward-looking statements are based on certain assumptions and reflect the company's current expectations. As a result, forward-looking statements are subject to a number of risks and uncertainties that could cause actual results or events to differ materially from current expectations. Some of the factors that could cause actual results to differ materially from current expectations are discussed in the "Risk Factors" section of our 2017 annual report as well as in other materials that we from time to time file with, or furnish to, the Canadian securities regulatory authorities and the U.S. Securities and Exchange Commission. There is no assurance that a transaction involving all or part of the Financial & Risk business will be completed or that any other forward-looking statements will materialize. You are cautioned not to place undue reliance on forward-looking statements, which reflect expectations only as of this date. Except as may be required by applicable law, we disclaim any intention or obligation to update or revise any forward-looking statements. Our outlook is provided for the purpose of providing information about current expectations for 2018. This information may not be appropriate for other purposes.

This presentation and discussion does not constitute an offer to purchase, or a solicitation of an offer to sell, securities of the company, nor is it a substitute for any substantial issuer bid/tender offer documents that may be filed in the future with the Canadian securities regulatory authorities or the U.S. Securities and Exchange Commission.

Non-IFRS Financial Measures

This presentation contains disclosures of certain non-IFRS financial measures. These measures include adjusted EBITDA and the related margin, free cash flow, adjusted earnings and adjusted EPS and selected measures before the impact of currency.

Please see our earnings release dated May 11, 2018, which is available on www.thomsonreuters.com, for a reconciliation of each of these measures to the most directly comparable IFRS financial measure. You can also find IFRS reconciliations in the "Investor Relations" section of our website.

THOMSON REUTERS FIRST-QUARTER 2018 HIGHLIGHTS

**JIM SMITH
PRESIDENT & CEO**

Q1 2018 – Consolidated Results

(Excludes Financial & Risk which is now classified as a discontinued operation)

	Reported	Change at Constant Currency
Revenues vs prior-year period	Up 4%	Up 3%
Adjusted EBITDA	Up 4%	Up 3%
<i>Q1 2018 Margin: 31.2%</i>	<i>Unchanged</i>	<i>Unchanged</i>
Adjusted EPS	Up 12%	Up 12%
<i>Q1 2018: \$0.28</i>	<i>Up \$0.03</i>	<i>Up \$0.03</i>

F&R STRATEGIC PARTNERSHIP UPDATE

JIM SMITH

PRESIDENT & CEO

A Transformational Partnership

- Blackstone will be a strategic partner that is well positioned to accelerate Financial & Risk's progress
- Repositions our financial services business for growth in a consolidating industry
 - A platform to build upon
- Blackstone is uniquely positioned to:
 - Identify & shape trends in the financial services industry
 - Navigate ongoing industry consolidation
 - Bring deep operational expertise with proven ability to execute
 - Drive further efficiencies in our financial business
- Blackstone provides customers and investors with assurance that our financial business has the capacity and ability to compete in a rapidly evolving marketplace
- Thomson Reuters retains significant stake with upside potential

Update on Financial & Risk's Strategic Partnership

Regulatory Approval Progress

- Antitrust/Competition process is moving forward around the world - received HSR early termination
- Financial regulatory process is also moving forward in the UK, US and in other countries

Operational Progress

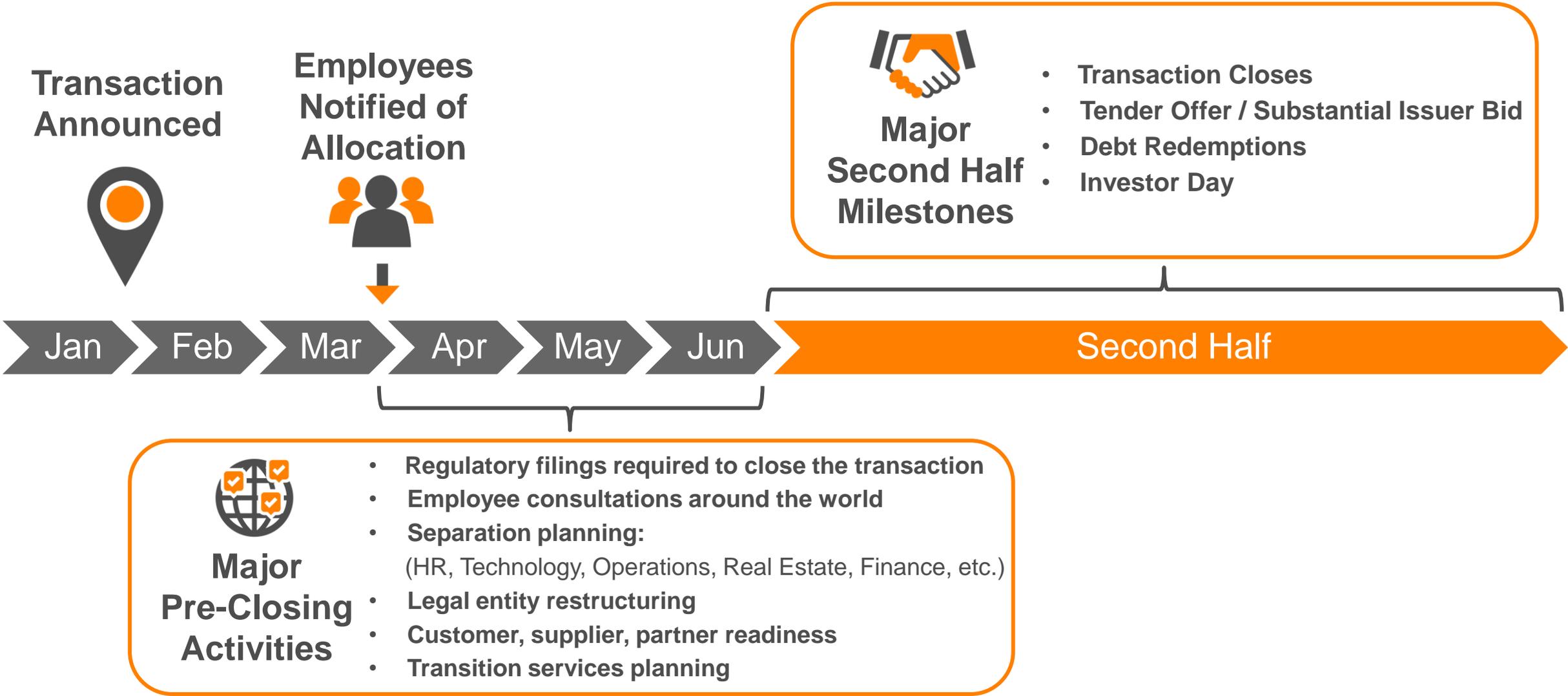
- Employees notified of business allocation for post-closing
- In process of allocating costs and other resources to each business by end of Q2
- Finalizing separation and stranded costs to minimize / eliminate

Financing Structure

- Blackstone is planning to raise \$13.5 billion in debt financing

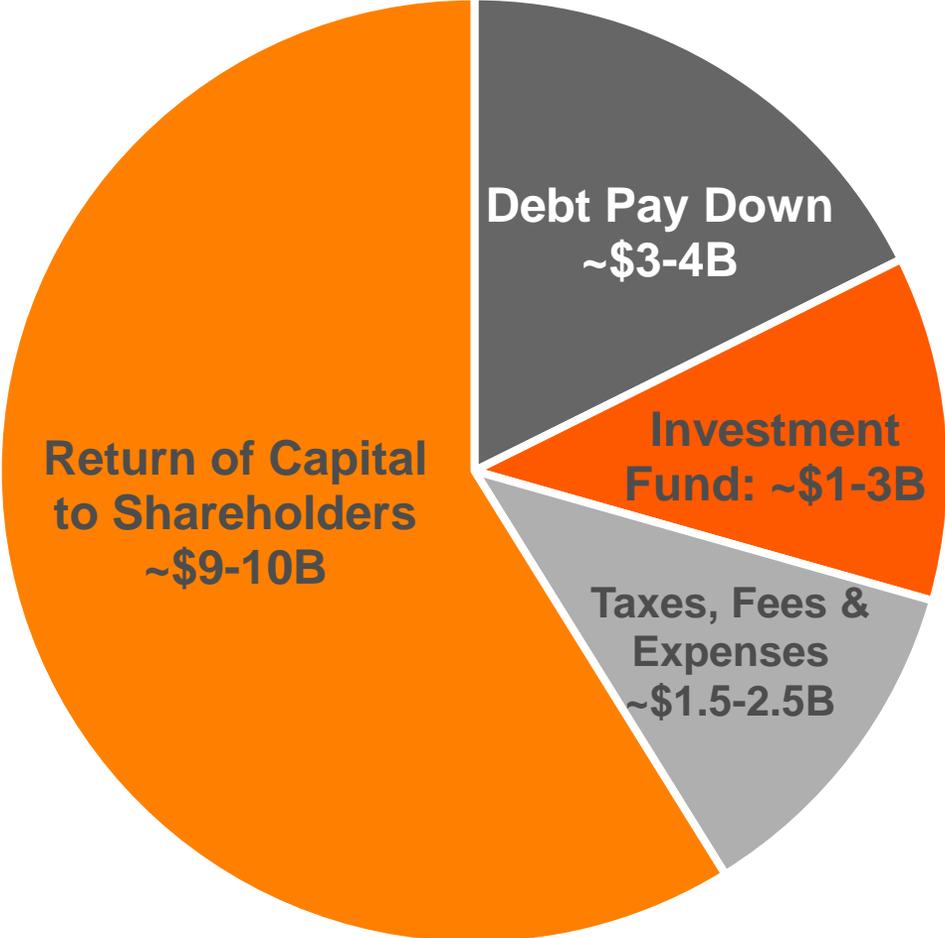
On Target To Close Deal In Second-Half of 2018

2018 F&R Transaction Timeline

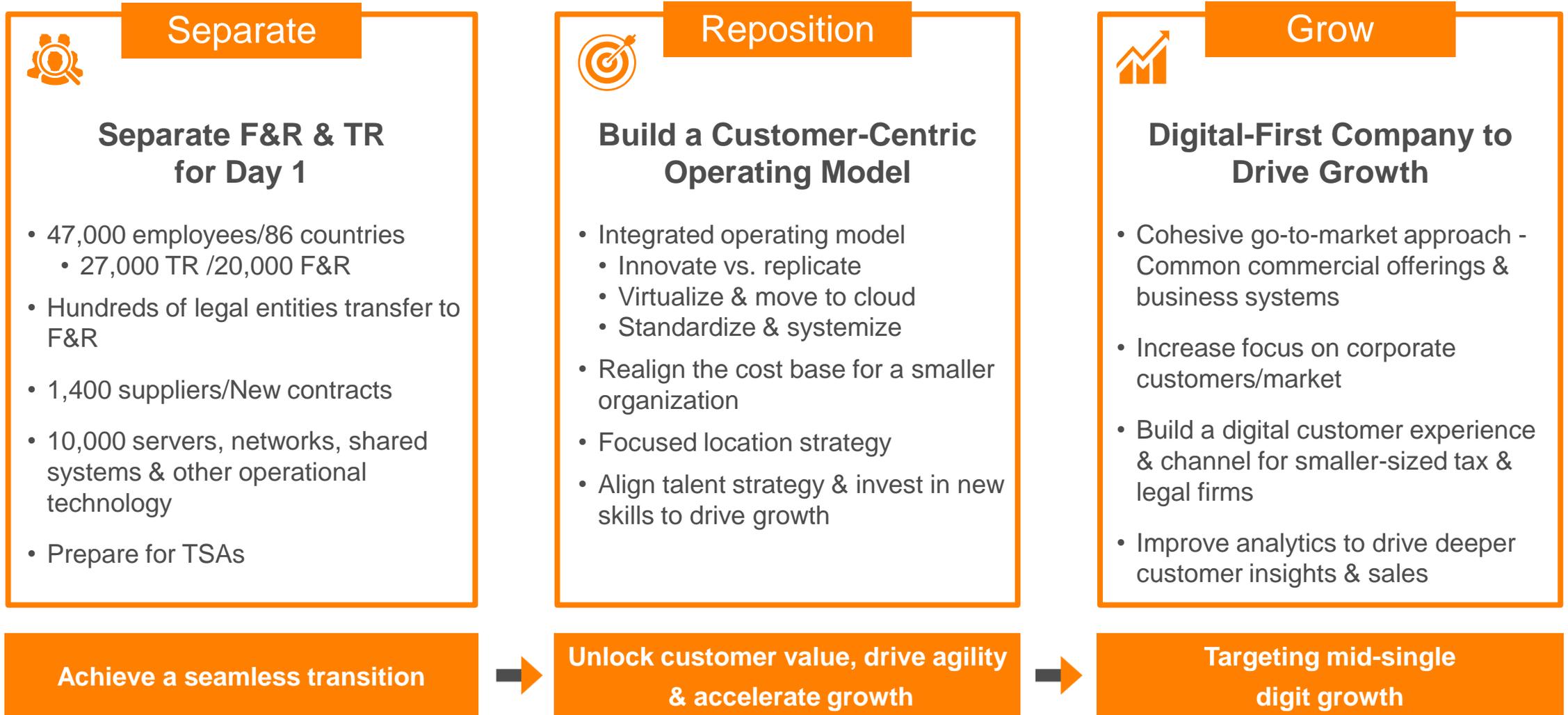


Expected Use of Proceeds from Sale of 55% of F&R

\$17 billion of cash proceeds allocated to future growth investments, maintaining a strong capital structure and returning capital to shareholders



Thomson Reuters - Transitioning to Position for Growth



FINANCIAL REVIEW

STEPHANE BELLO
CHIEF FINANCIAL OFFICER

Consolidated Results

(Excludes Financial & Risk which is now classified as a discontinued operation)

(\$ millions)	First-Quarter			
	<u>2018</u>	<u>2017</u>	<u>Change</u>	Change Before Currency
Revenues	1,379	1,331	+4%	+3%
Adjusted EBITDA	430	415	+4%	+3%
<i>Adjusted EBITDA Margin</i>	<i>31.2%</i>	<i>31.2%</i>	<i>0 bp</i>	<i>0 bp</i>

Q1 2018 Results

DISCONTINUED OPERATION

Thomson Reuters (excluding F&R)

F&R

Reported Revenue Growth:

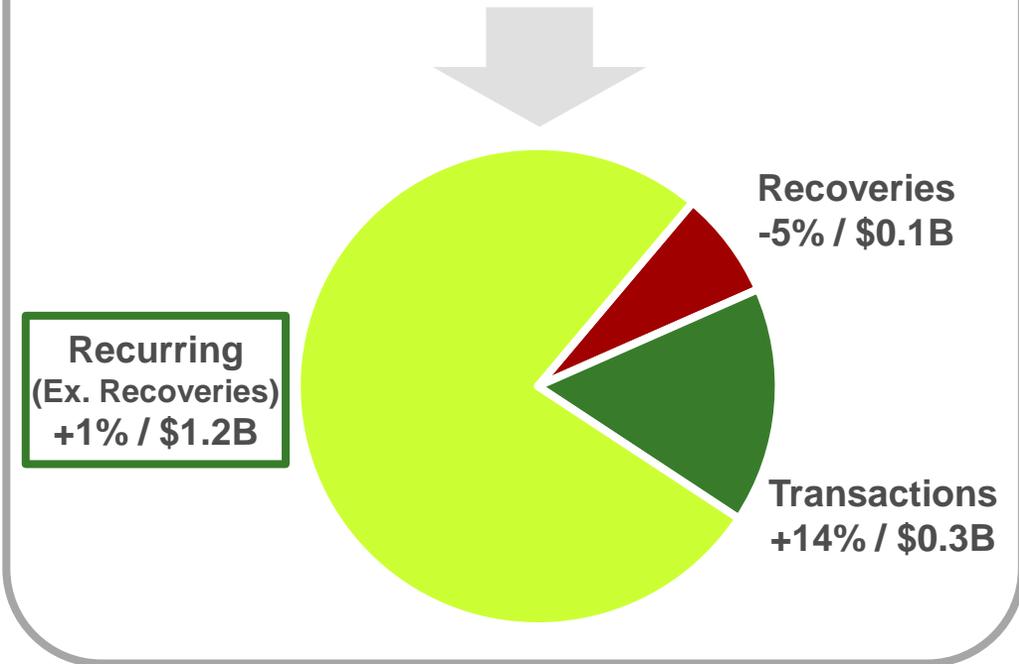
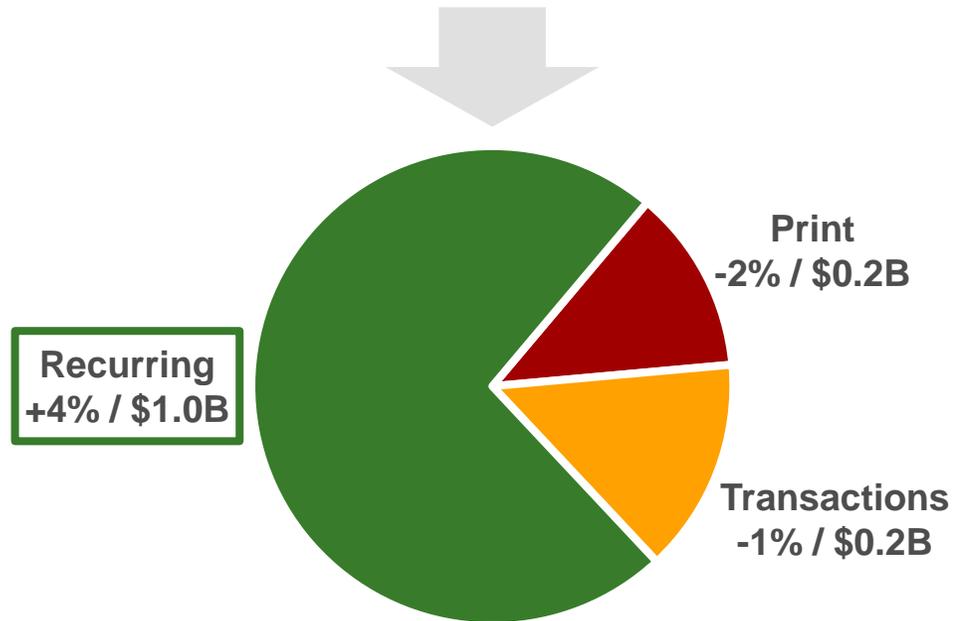
+4%

+7%

Revenue Growth at Constant Currency:

+3%

+3%

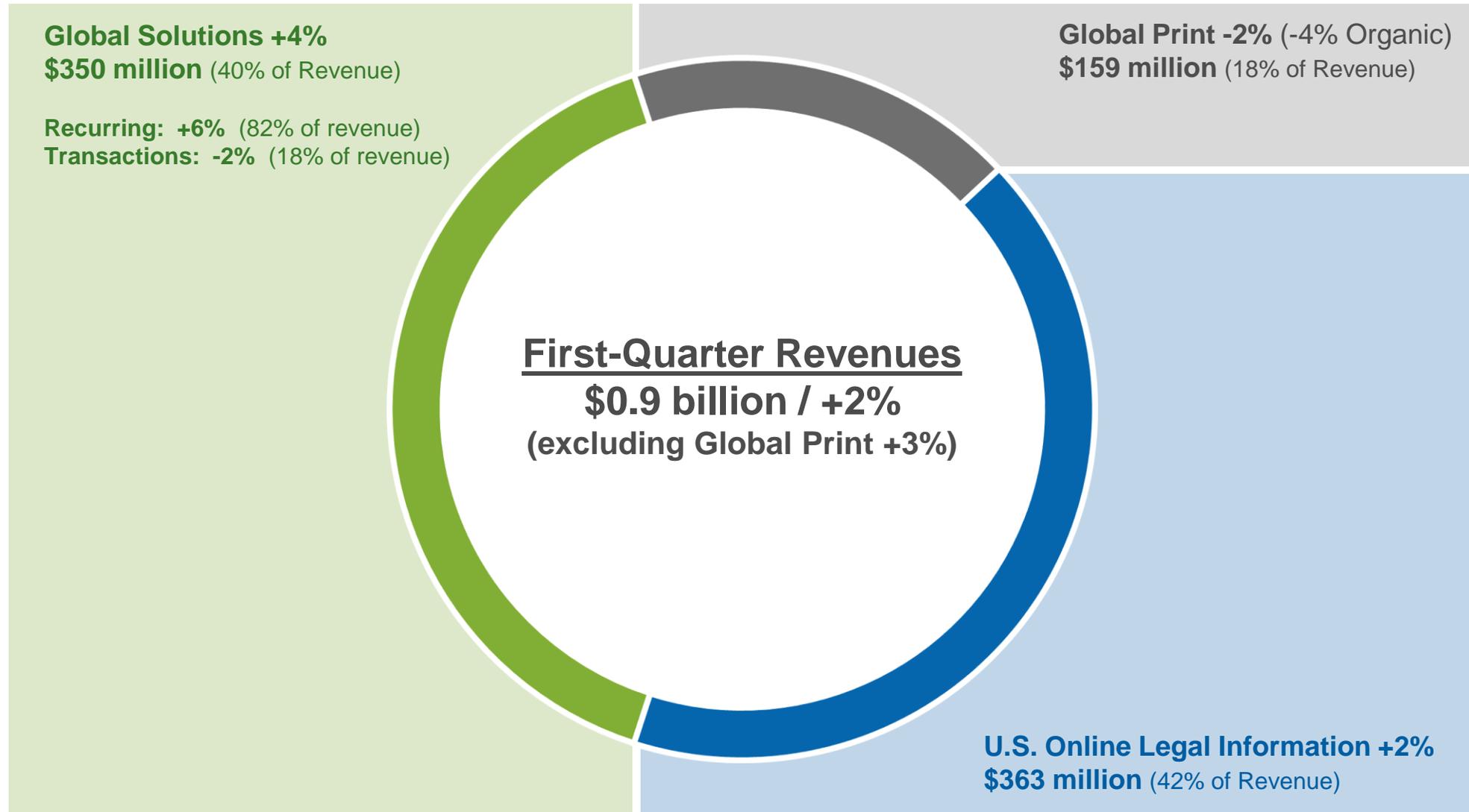


Legal

(\$ millions)	First-Quarter			
	<u>2018</u>	<u>2017</u>	<u>Change</u>	Change Before Currency
Revenues	872	841	+4%	+2%
<i>Recurring</i>	637	604	+5%	+4%
<i>Transactions</i>	76	77	-1%	-1%
<i>Print</i>	159	160	-1%	-2%
Adjusted EBITDA	319	314	+2%	+1%
<i>Adjusted EBITDA Margin</i>	<i>36.6%</i>	<i>37.3%</i>	<i>-70 bp</i>	<i>-50 bp</i>

All figures include Risk products being retained by Thomson Reuters

Legal Revenue By Segment

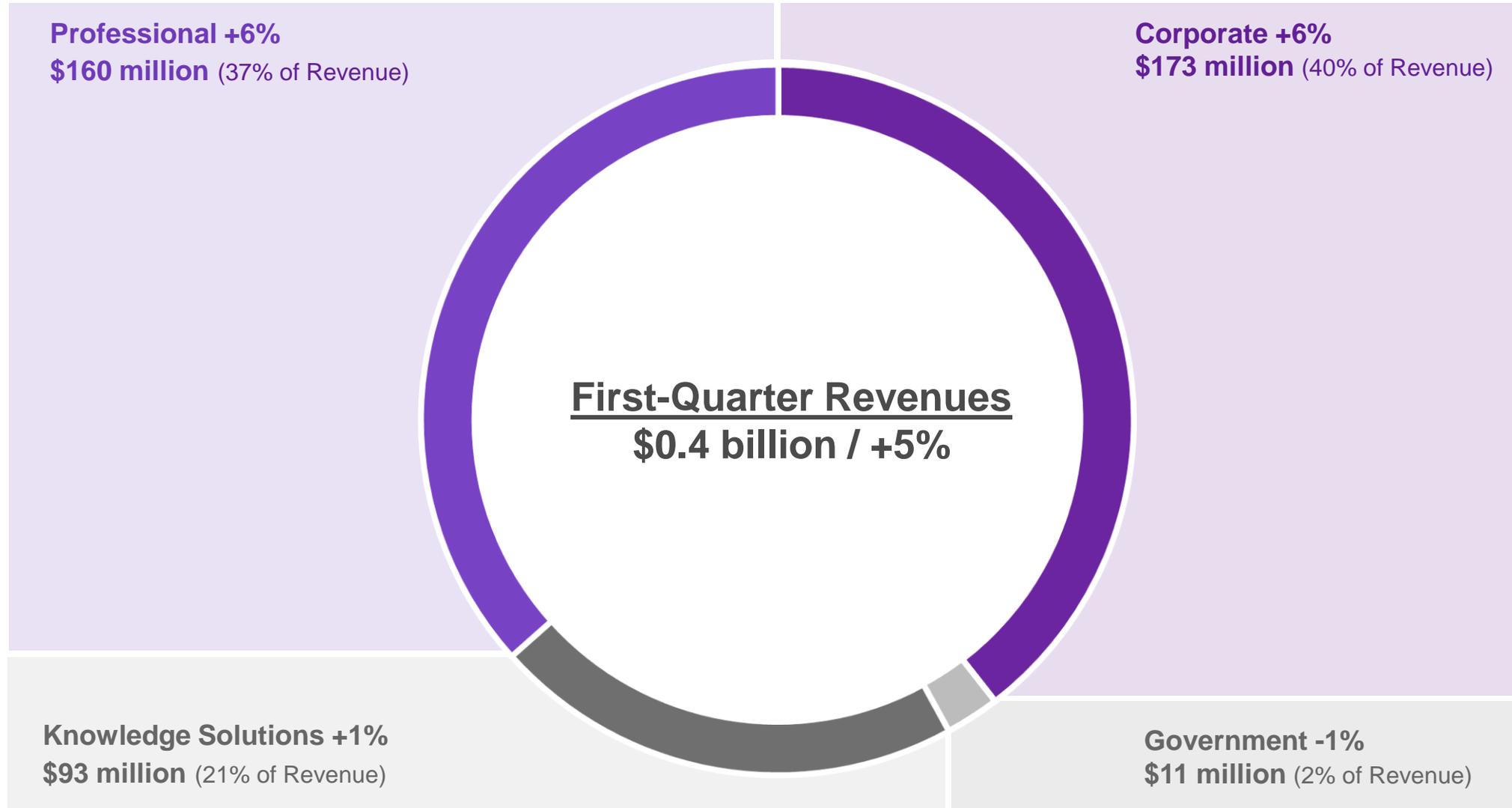


Global Solutions includes Risk businesses being retained by Thomson Reuters

Tax & Accounting

(\$ millions)	First-Quarter			
	<u>2018</u>	<u>2017</u>	<u>Change</u>	Change Before Currency
Revenues	437	417	+5%	+5%
<i>Recurring</i>	310	288	+8%	+8%
<i>Transactions</i>	114	115	-1%	-1%
<i>Print</i>	13	14	-7%	-7%
Adjusted EBITDA	147	141	+4%	+5%
<i>Adjusted EBITDA Margin</i>	<i>33.6%</i>	<i>33.8%</i>	<i>-20 bp</i>	<i>+10 bp</i>

Tax & Accounting Revenue By Segment



Reuters News

(Does not include Financial & Risk payment of \$325m annually)

(\$ millions)	First-Quarter			
	<u>2018</u>	<u>2017</u>	<u>Change</u>	Change Before Currency
Revenues	72	74	-3%	-7%
Adjusted EBITDA	8	13	-38%	-38%
<i>Adjusted EBITDA Margin</i>	<i>11.1%</i>	<i>17.6%</i>	<i>-650 bp</i>	<i>-590 bp</i>

Financial & Risk (Discontinued Operation)

(\$ millions)	First-Quarter			
	<u>2018</u>	<u>2017</u>	<u>Change</u>	Change Before Currency
Revenues	1,583	1,485	+7%	+3%
<i>Recurring ex. Recoveries</i>	1,212	1,150	+5%	+1%
<i>Transactions</i>	252	215	+17%	+14%
<i>Recoveries</i>	119	120	-1%	-5%
Adjusted EBITDA	526	461	+14%	+9%
<i>Adjusted EBITDA Margin</i>	33.2%	31.0%	+220 bp	+200 bp
Capital Expenditures	108	105	3%	
Free Cash Flow ⁽¹⁾	91	(44)	N/M	
Debt Outstanding	N/A	N/A	N/A	

All figures exclude Risk products being retained by Thomson Reuters

(1) 2017 Free Cash Flow negatively impacted by \$54M of payments related to Q4-16 Charge, 2018 impact \$2M

ADJUSTED EARNINGS PER SHARE

FREE CASH FLOW

Adjusted Earnings Per Share (EPS)

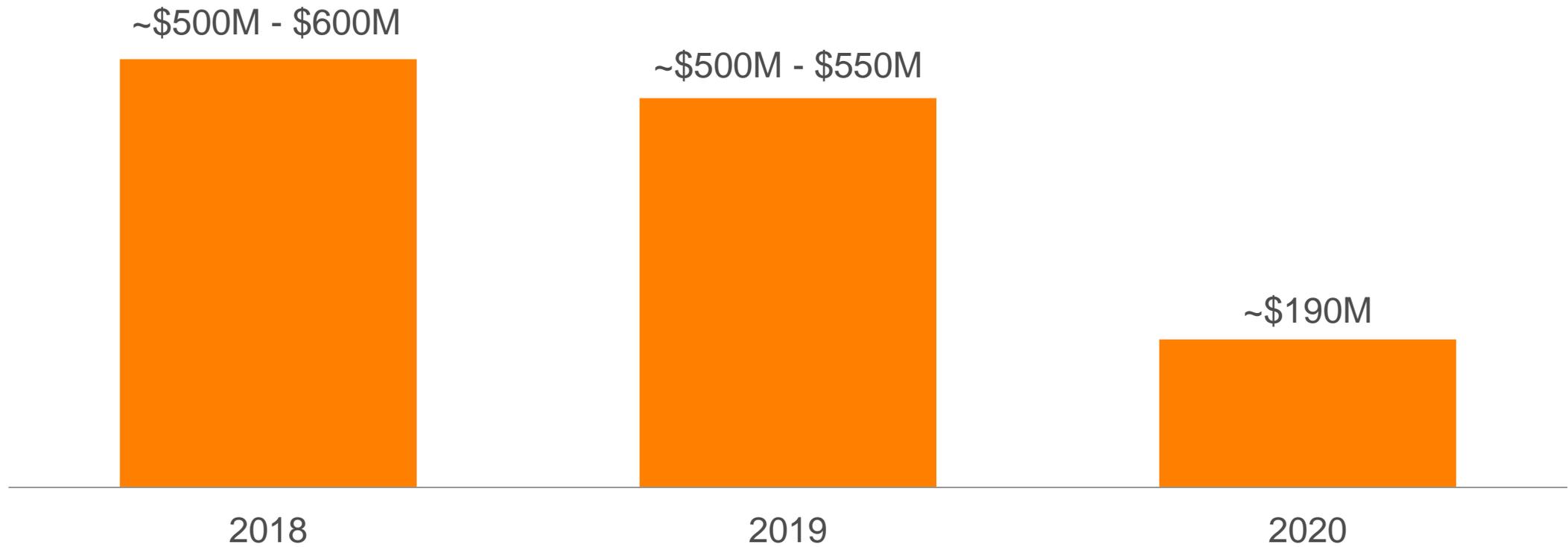
(\$millions except per share amounts and share count)	First-Quarter		
	<u>2018</u>	<u>Change</u>	<u>% Change</u>
Adjusted EBITDA	\$430	\$15	
Depreciation & Computer Software Amortization	(\$128)	(\$4)	
Interest Expense	(\$78)	\$14	
Income Tax	(\$26)	(\$8)	
Dividend declared on preference shares	(\$1)	\$0	
Adjusted Earnings	\$197	\$17	
Adjusted EPS	\$0.28	\$0.03	+12%
<i>Currency Impact</i>	<i>(\$0.00)</i>		
<i>Diluted Weighted Average Common Shares</i>	<i>711.5</i>		

Consolidated Free Cash Flow

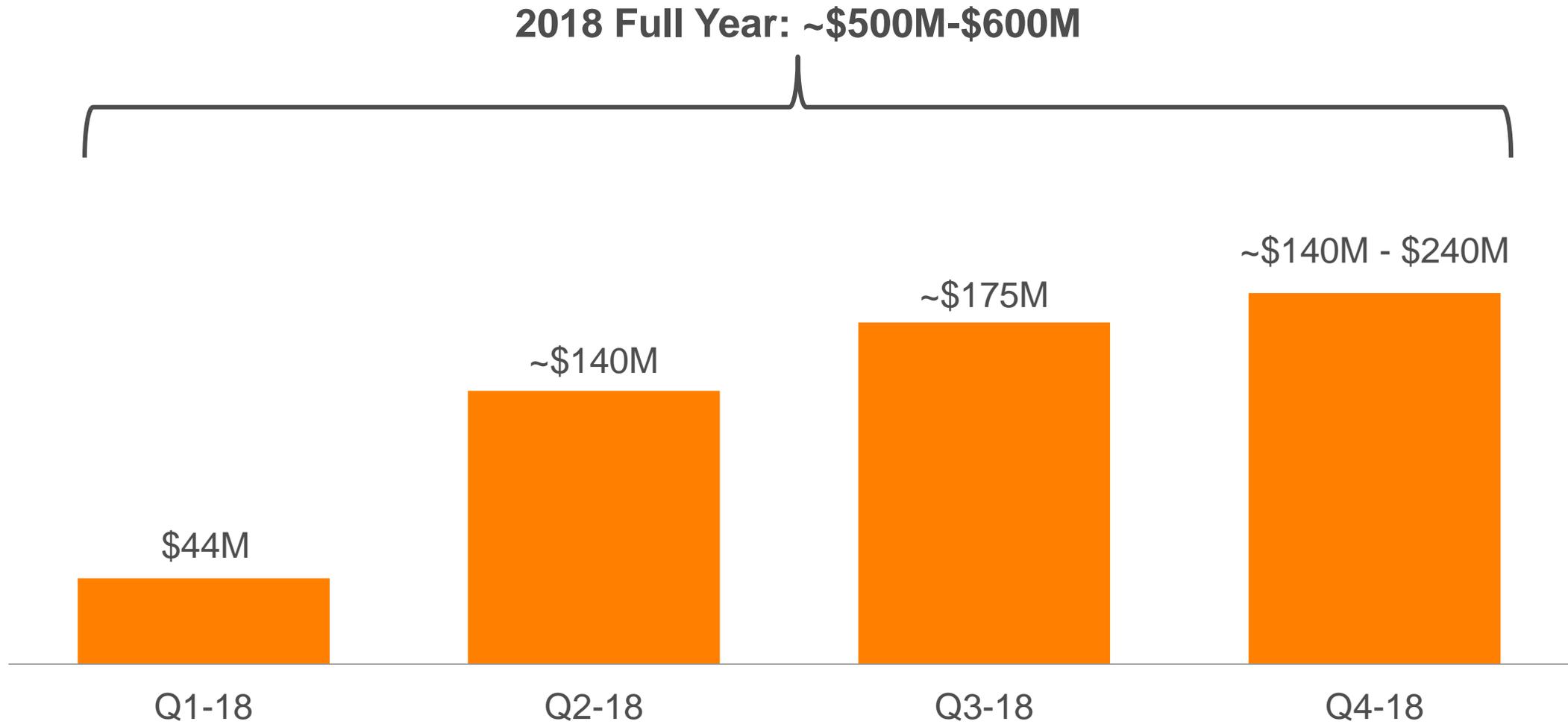
(\$ millions)	First-Quarter		
	<u>2018</u>	<u>2017</u>	<u>Change</u>
Comparable Free Cash Flow (Continuing Operations)	\$30	\$32	(\$2)
Other Items (Q4-16 Charges paid and 2017 \$500m pension contribution)	\$1	\$532	(\$531)
Free Cash Flow (Continuing Operations)	\$29	(\$500)	\$529
Free Cash Flow – IP & Science	\$0	(\$41)	\$41
Free Cash Flow – Financial & Risk	\$91	(\$44)	\$135
Free Cash Flow	\$120	(\$585)	\$705

2018 OUTLOOK

Anticipated Phasing of Corporate Costs



Anticipated Corporate Costs By Quarter



2018 Outlook

	Thomson Reuters Restated 2017 (excluding F&R)	2018 Outlook ⁽¹⁾ Before Currency
Revenue Growth	\$5.3 billion	Low single digit ⁽²⁾
Adjusted EBITDA	\$1.6 billion	\$1.2 - \$1.3 billion
Corporate Costs	\$244 million	\$500 million - \$600 million
Depreciation & Amortization of computer software	\$496 million	\$500 million - \$525 million
Capital Expenditures % of Revenue	9.9%	In line with 2017
Interest Expense (P&L)	\$358 million	H1: ~\$165 million H2: to be determined by close date
Effective Tax Rate on Adjusted Earnings	11.4%	14 - 16%

(1) 2018 Outlook is before currency

(2) Revenue Growth Outlook excludes the impact of Reuters News payment from Financial & Risk post transaction close

Conclusion

- **Encouraging start to the year**
 - Each business off to a good start
- **Focused on closing the F&R transaction in second-half & quickly re-positioning “New TR”**
- **Working to expand our positions & accelerating growth in Legal, Tax & Accounting & Regulatory**
 - Well capitalized with significant capacity for organic and inorganic investment
 - \$1-3 billion investment fund
 - Net leverage <2x
 - Targeting selective acquisitions within our core market segments to enhance position and accelerate growth
 - **Ability to accelerate operational improvements in Business Units and ET&O organization**
 - Sales & Service – improve digital and analytical capabilities to drive growth
 - Exploit digital channels to improve penetration of small law and accounting firms
 - Further target the fast growing corporate customer segment

Q&A