

REUTERS/Michaela Rehle

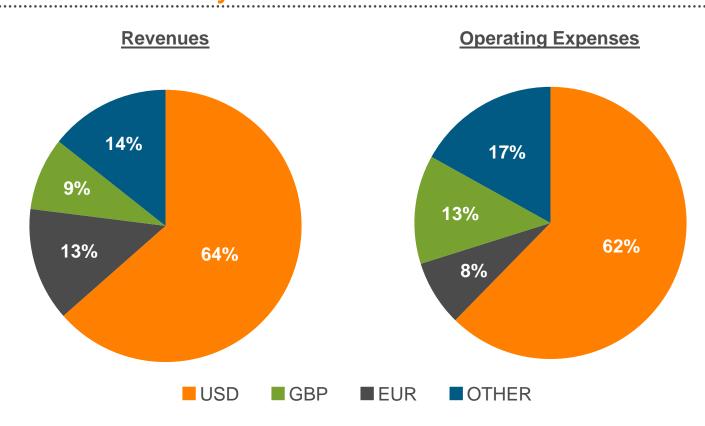
#### THOMSON REUTERS

FOURTH-QUARTER & FULL-YEAR 2010 RESULTS SUPPLEMENTAL INFORMATION

**FEBRUARY 10, 2011** 



#### 2010 P&L Currency Profile



Note: Based on 2010 FY average rates of: USD / GBP = 1.546, USD / EUR = 1.327

Operating Expenses include all costs applied to the underlying operating profit figure.

Includes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.



#### 2011 Outlook<sup>(1)</sup>

(\$ Millions)	2011 Outlook
Capital Expenditures % Revenues	7.5% - 8.0%
Depreciation & Amortization % Revenues	8.0% - 8.5%
Interest Expense	\$400 - \$425
Integration Expense	\$200
Effective Tax Rate	20% - 22%



<sup>(1)</sup> Ongoing businesses only. Excludes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.

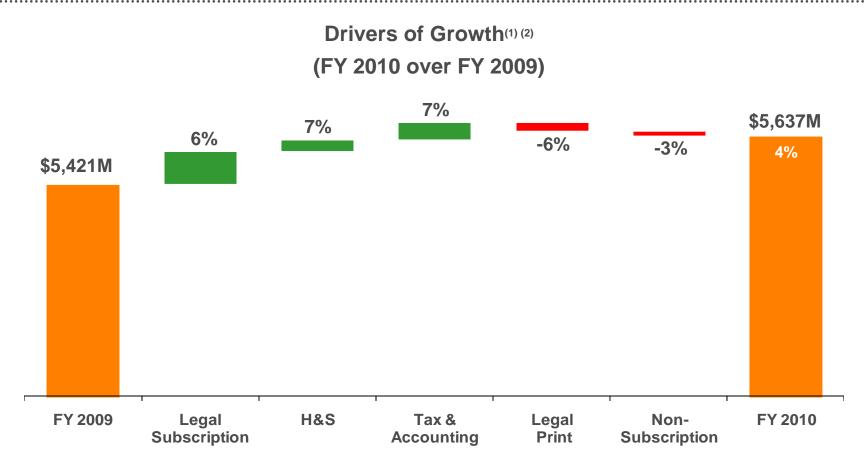
# Results Including Disposals of BARBRI & Scandinavia

### BARBRI and Scandinavian Legal & Tax Businesses 2010 Results

(\$ Millions)	Full Year				
	<u>2010</u>	2009	Change		
Revenues	\$158	\$170	-7%		
Before Currency			-6%		
Operating Profit	\$68	\$87	-22%		
Operating Profit Margin	43.0%	51.2%			



#### Professional Division Full Year 2010 – Revenue Mix

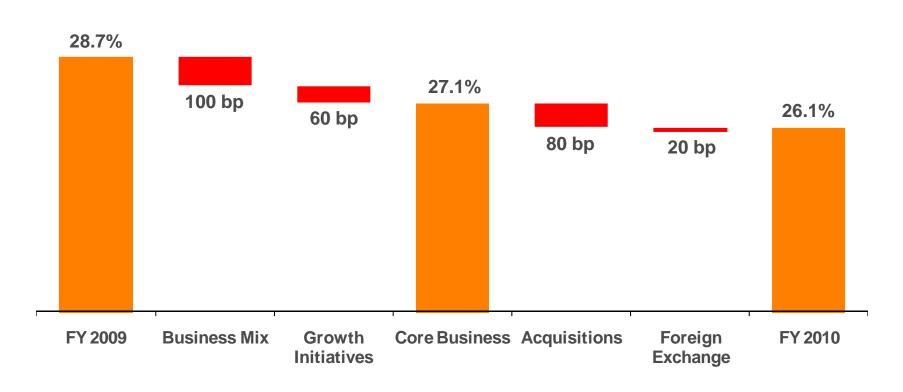


- (1) Scale of growth drivers reflects percentage of total Professional Division revenues.
- (2) Includes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.



#### Professional Division Full Year 2010 – Operating Profit Margin

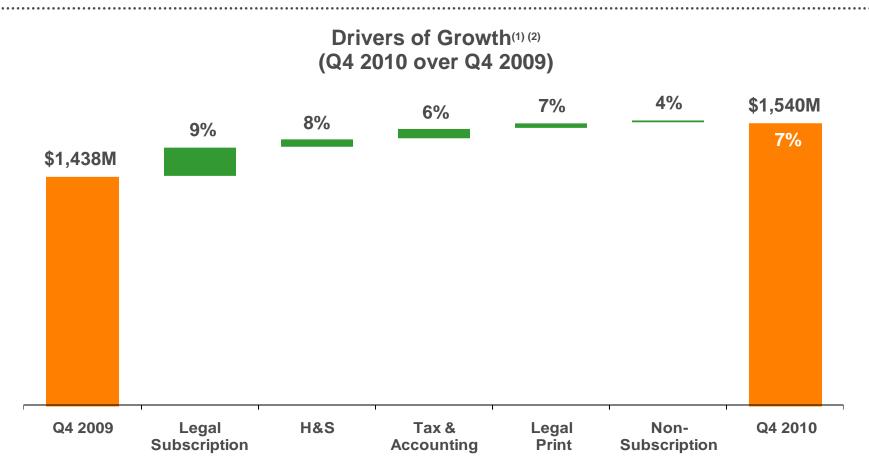
Drivers of Margin Change<sup>(1)</sup> (FY 2010 over FY 2009)



(1) Includes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.



#### Professional Division Fourth Quarter 2010 – Revenue Mix

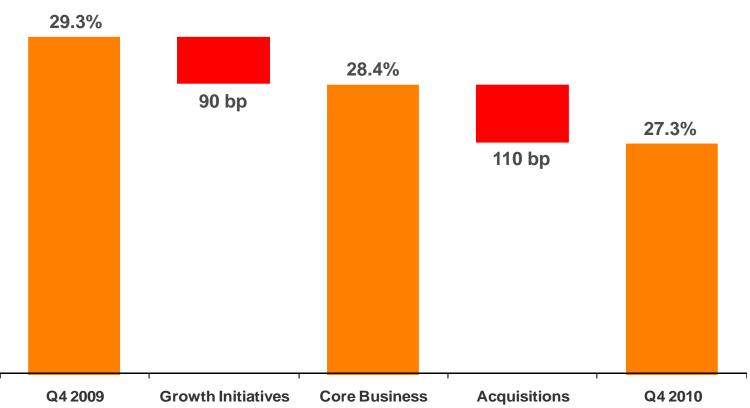


- (1) Includes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.
- (2) Scale of growth drivers reflects percentage of total Professional Division revenues.



#### Professional Division Fourth Quarter 2010 – Operating Profit Margin



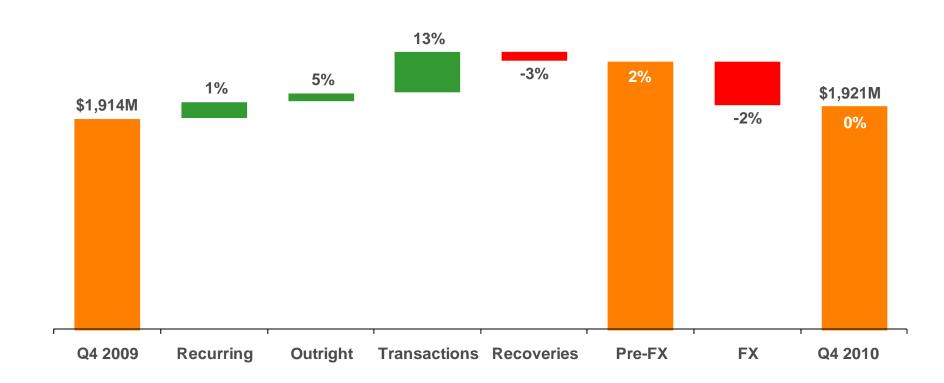


(1) Includes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.



#### Markets Division Fourth Quarter 2010 – Revenue Mix

Drivers of Growth (Q4 2010 over Q4 2009)





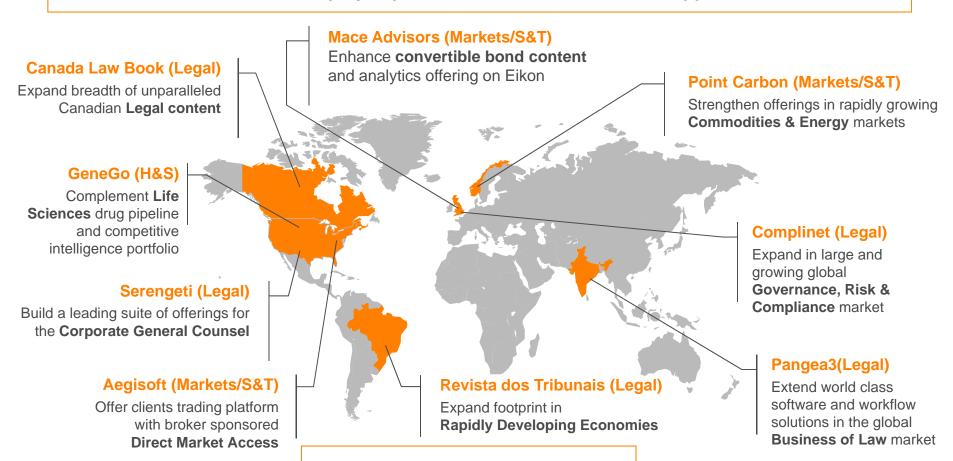
#### **Corporate Costs**

(\$ Millions)	Fourth Quarter				Full Yea	ır
	2010	2009	<u>Change</u>	2010	2009	Change
Core Corporate Costs	\$88	\$83	\$5	\$249	\$253	(\$4)
Fair Value Adjustments	42	35	7	117	170	(53)
Integration Program Expenses	173	163	10	463	506	(43)
Total Corporate Costs	\$303	\$281	\$22	\$829	\$929	(\$100)



#### Investing to Drive Long Term Growth & Returns

We continue to deploy capital toward the most attractive opportunities



2010 Acquisitions: ~\$850 million

Note: Map depicts only acquisitions >\$20 million.

Results for Ongoing Businesses Excluding Disposals of BARBRI & Scandinavia

### Adjusted Earnings Per Share Full Year 2010

(\$ Millions)	Ongoing Businesses <sup>(1)</sup>	Disposals	Including Disposals <sup>(2)</sup>
Underlying Operating Profit	\$2,492	\$68	\$2,560
Integration Program Expenses	(463)		(463)
Interest Expense	(383)		(383)
Income Tax	(195)	(23)	(218)
Other	(27)	-	(27)
Adjusted Earnings	\$1,424	\$45	\$1,469
Adjusted Diluted EPS	\$1.70	\$0.06	\$1.76
Impact from Foreign Exchange	\$0.03	(\$0.01)	\$0.02
Pre-FX Adjusted Diluted EPS	\$1.73	\$0.05	\$1.78
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<sup>(1)</sup> Excludes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.

<sup>(2)</sup> Includes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.



### Adjusted Earnings Per Share Fourth Quarter 2010

Ongoing Businesses <sup>(1)</sup>	Disposals	Including Disposals <sup>(2</sup>	
\$668	\$1	\$669	
(173)	-	(173)	
(96)	-	(96)	
(34)	-	(34)	
(2)	-	(2)	
\$363	\$1	\$364	
\$0.43	\$0.00	\$0.43	
\$0.00	\$0.00	\$0.00	
\$0.43	\$0.00	\$0.43	
	\$668 (173) (96) (34) (2) \$363 \$0.43 \$0.00	Businesses <sup>(1)</sup> \$668 (173) - (96) - (34) - (2) - \$363 \$1  \$0.43 \$0.00 \$0.00	

<sup>(1)</sup> Excludes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.

<sup>(2)</sup> Includes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.



#### Consolidated Results Ongoing Business<sup>(1)</sup>

(\$ Millions)	Fourth Quarter			Millions) Fourth Quarte				Full Year	
	2010	2009	Change	2010	2009	Change			
Revenues	\$3,441	\$3,331	3%	\$12,911	\$12,778	1%			
Before Currency			4%			1%			
Underlying Operating Profit (2)	\$668	\$660	1%	\$2,492	\$2,667	-7%			
Underlying Operating Profit Margin	19.4%	19.8%		19.3%	20.9%				

<sup>(2)</sup> Underlying operating profit excludes amortization of other intangible assets, impairment charges, fair value adjustments, integration program expenses, other operating gains and losses and the results of disposals.



<sup>(1)</sup> Excludes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.

## Professional Division 2010 Results Ongoing Businesses<sup>(1)</sup>

(\$ Millions)	Fourth Quarter			uarter Full Year		
	2010	2009	Change	2010	2009	Change
Revenues	\$1,523	\$1,420	7%	\$5,479	\$5,251	4%
Before Currency			7%			4%
Segment Operating Profit	\$420	\$420	0%	\$1,404	\$1,467	-4%
Segment Operating Profit Margin	27.6%	29.6%		25.6%	27.9%	



<sup>(1)</sup> Excludes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.

#### Professional Division Revenues by Segment - Ongoing Businesses<sup>(1)</sup>

(\$ Millions)	F	Fourth Quarter			Full Year		
	2010	2009	Change	2010	2009	Change	
Legal	\$955	\$888	8%	\$3,526	\$3,425	3%	
Before Currency			8%			2%	
Tax & Accounting	\$329	\$308	7%	\$1,072	\$997	8%	
Before Currency			7%			7%	
Healthcare & Science	\$239	\$224	7%	\$881	\$829	6%	
Before Currency			8%			7%	



<sup>(1)</sup> Excludes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.

#### Professional Division Segment Operating Profit - Ongoing Businesses<sup>(1)</sup>

(\$ Millions)	Fo	Fourth Quarter			Full Year		
	2010	2009	Change	2010	2009	Change	
Legal	\$255	\$267	-4%	\$992	\$1,070	-7%	
Segment Operating Profit Margin	26.7%	30.1%		28.1%	31.2%		
Tax & Accounting	\$109	\$101	8%	\$214	\$212	1%	
Segment Operating Profit Margin	33.1%	32.8%		20.0%	21.3%		
Healthcare & Science	\$56	\$52	8%	\$198	\$185	7%	
Segment Operating Profit Margin	23.4%	23.2%		22.5%	22.3%		

<sup>(1)</sup> Excludes the results of BARBRI Legal education and Scandinavia Legal and Tax & Accounting businesses.

