

REUTERS/Stefan Wermuth

THOMSON REUTERS

SECOND-QUARTER 2014 RESULTS



Agenda

Welcome / Introduction

Frank Golden

Second-Quarter Highlights

Jim Smith

Financial Review – Q2 2014

Stephane Bello

• Q & A



Special Note

Safe Harbor / Forward-Looking Statements

- This presentation consists of these slides and the associated remarks and comments, which are related and intended to be presented and understood together.
- The following discussion contains forward-looking statements, including but not limited to, those about Thomson Reuters outlook and prospects. Forward-looking statements are those which are not historical facts. These and other statements that relate to future results as well as expectations related to the company's transformation initiatives, 2014 opportunities and challenges for its business segments (notably, Financial & Risk's net sales and Legal's U.S. print revenues) and the amount of charges to be incurred by the company in 2014, are based on Thomson Reuters current expectations.
- Our actual results in future periods may differ materially from those currently expected because of a number of risks, uncertainties and assumptions. The risks, uncertainties and assumptions that we believe are material are outlined in our disclosure filings and materials, which you can find on www.thomsonreuters.com. Please consult these documents for a more complete understanding of these risks, uncertainties and assumptions. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required by law. Our outlook is provided for the purpose of providing information about current expectations for 2014. This information may not be appropriate for other purposes.

Non-IFRS Financial Measures

- This presentation contains disclosures of certain non-IFRS financial measures. These measures include revenues from
 ongoing businesses, adjusted EBITDA and the related margin, underlying operating profit and the related margin, free cash
 flow, free cash flow from ongoing businesses and adjusted EPS.
- Please see our earnings release dated July 30, 2014, which is available on <u>www.thomsonreuters.com</u>, for a reconciliation
 of each of these measures to the most directly comparable IFRS financial measure. You can also find IFRS reconciliations
 in the "Investor Relations" section of our website.

SECOND - QUARTER 2014 HIGHLIGHTS

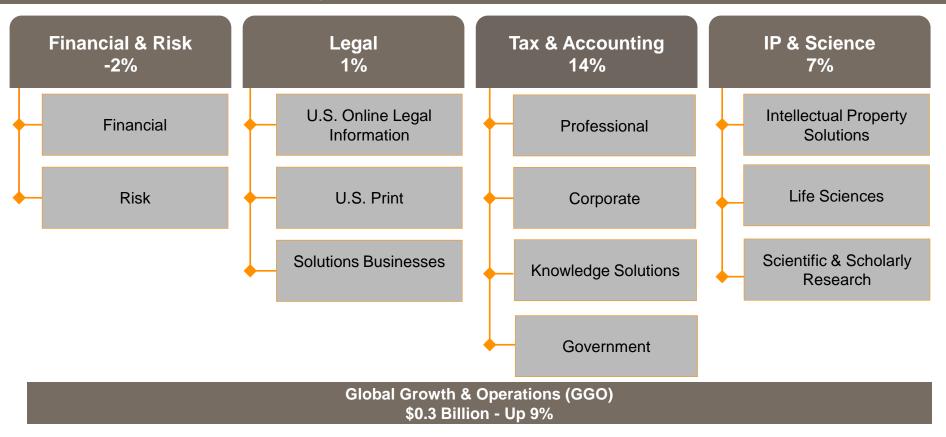
JIM SMITH
PRESIDENT & CEO

Q2 2014 Results

- Revenues up 1%
- F&R net sales positive in Q2
- Adjusted EBITDA up 2% with a margin of 27.8% vs. 27.6% in Q2 2013
 - Excluding charges from both periods, margin = 28.7% vs. 27.9% in Q2 2013
- Underlying operating profit up 2% with a margin of 18.4% vs. 18.3% in Q2 2013
 - Excluding charges from both periods, margin = 19.3% vs. 18.6% in Q2 2013
- Adjusted EPS \$0.51 vs. \$0.48 in Q2 2013
- ~27 million shares repurchased since October 2013 announcement at aggregate purchase price of ~\$960 million
- Additional \$1.0 billion share buyback program planned through 12/31/15
- 2014 Outlook affirmed



Q2 2014 Revenue Results by Business



Financial & Risk Building a Foundation for Profitable Growth

Costs

- Simplification succeeding
 - Delivering significant cost savings & margin improvement
 - Closing legacy platforms & products (HTA, EMT, Bridge, FTN, 3000xtra)
 - Headcount down 20% by year-end 2014 from 2012

Revenues

- Unified Platform delivering the power of Eikon & Elektron
 - Improving customer experience = higher retention rates & improving net sales
 - Better products & joined up commercial offerings strengthen price discipline
 - Fortifying & strengthening our competitive position



Conclusion

Progress across the business

Simplification cost savings improving Financial's margins

Confident in full-year outlook & opportunities ahead



FINANCIAL REVIEW

STEPHANE BELLO
CHIEF FINANCIAL OFFICER

Consolidated Results

(\$ Millions)	Second Quarter			Six Months		
	2014	2013	Change	2014	2013	Change
Revenues	\$3,158	\$3,108	2%	\$6,287	\$6,205	1%
Before Currency			1%			1%
Adjusted EBITDA	\$877	\$858	2%	\$1,697	\$1,615	5%
Adjusted EBITDA Margin	27.8%	27.6%		27.0%	26.0%	
Underlying Operating Profit	\$581	\$569	2%	\$1,109	\$1,031	8%
Underlying Operating Profit Margin	18.4%	18.3%		17.6%	16.6%	

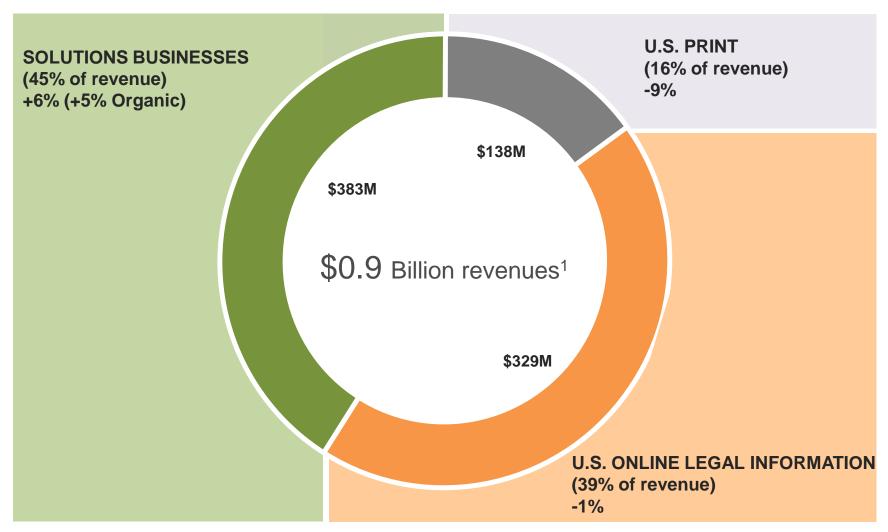


Legal

(\$ Millions)	Sec	Second Quarter			Six Months		
	2014	<u>2013</u>	<u>Change</u>	<u>2014</u>	<u>2013</u>	Change	
Revenues	\$850	\$846	1%	\$1,653	\$1,640	1%	
Before Currency			1%			1%	
EBITDA	\$331	\$326	2%	\$615	\$602	2%	
EBITDA Margin	38.9%	38.5%		37.2%	36.7%		
Operating Profit	\$261	\$255	2%	\$476	\$456	4%	
Operating Profit Margin	30.7%	30.1%		28.8%	27.8%		



Legal Q2 2014



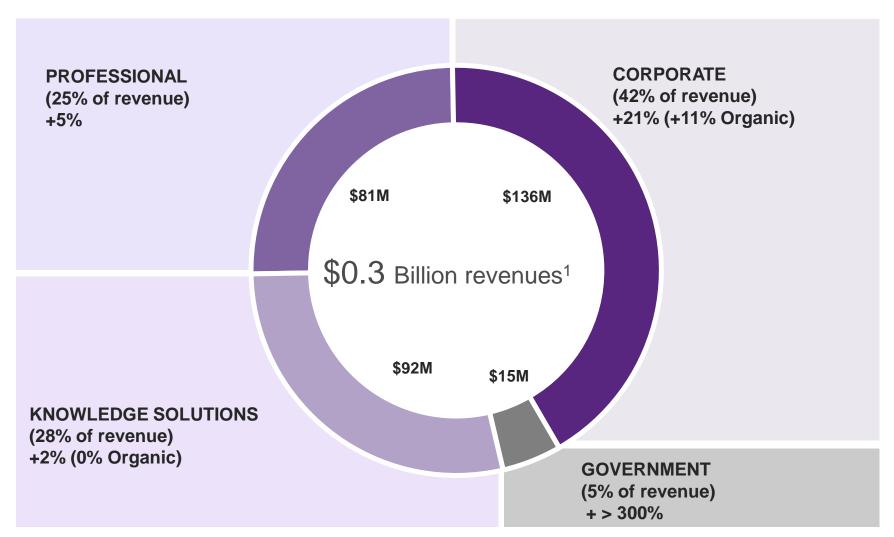


Tax & Accounting

(\$ Millions)	S	Second Quarter			Six Months		
	2014	<u>2013</u>	<u>Change</u>	<u>2014</u>	<u>2013</u>	<u>Change</u>	
Revenues	\$324	\$288	13%	\$672	\$605	11%	
Before Currency			14%			13%	
EBITDA	\$98	\$87	13%	\$213	\$185	15%	
EBITDA Margin	30.2%	30.2%		31.7%	30.6%		
Operating Profit	\$65	\$57	14%	\$149	\$126	18%	
Operating Profit Margin	20.1%	19.8%		22.2%	20.8%		



Tax & Accounting Q2 2014



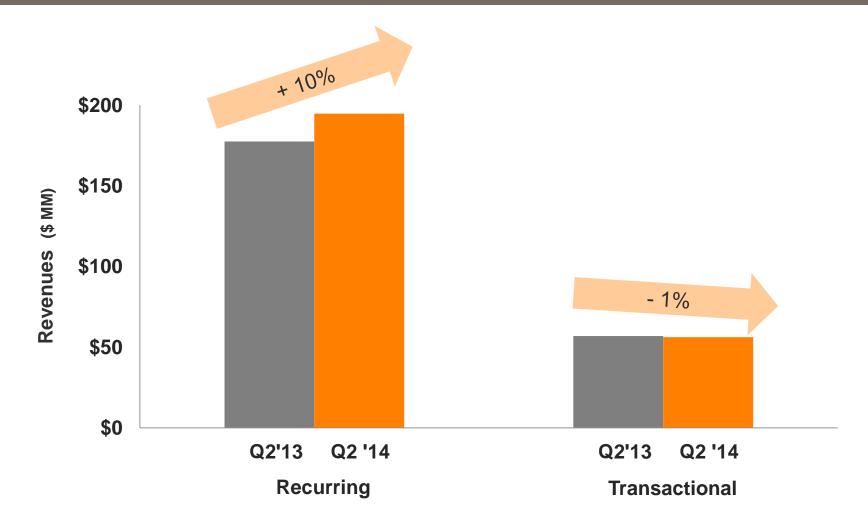


Intellectual Property & Science

(\$ Millions)	Se	Second Quarter			Six Months		
	2014	<u>2013</u>	<u>Change</u>	<u>2014</u>	<u>2013</u>	<u>Change</u>	
Revenues	\$251	\$234	7%	\$494	\$467	6%	
Before Currency			7%			6%	
EBITDA	\$85	\$79	8%	\$157	\$149	5%	
EBITDA Margin	33.9%	33.8%		31.8%	31.9%		
Operating Profit	\$62	\$59	5%	\$113	\$110	3%	
Operating Profit Margin	24.7%	25.2%		22.9%	23.6%		



IP & Science Q2 2014



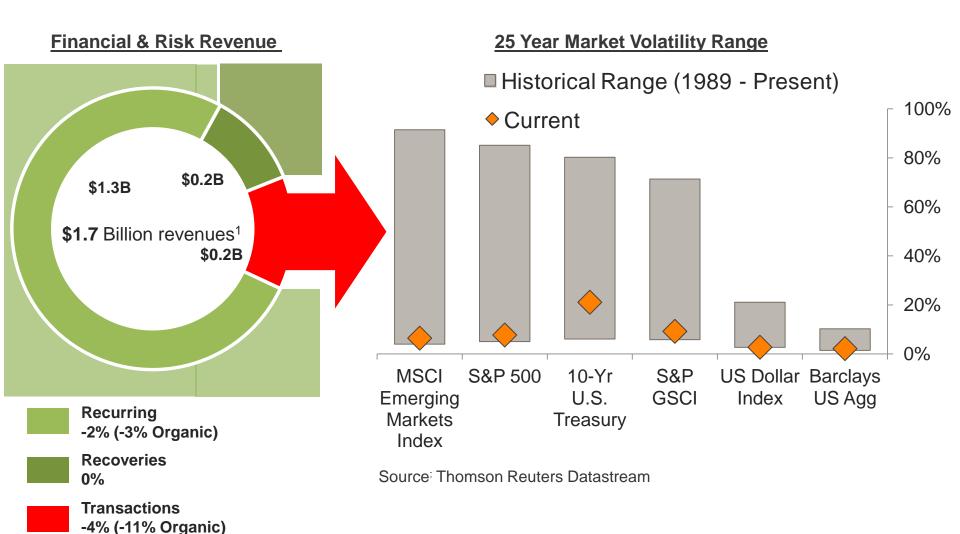


Financial & Risk

(\$ Millions)	Se	Second Quarter			Six Months			
	2014	2013	<u>Change</u>	2014	2013	Change		
Revenues	\$1,655	\$1,660	0%	\$3,313	\$3,335	-1%		
Before Currency			-2%			-2%		
EBITDA	\$426	\$420	1%	\$825	\$780	6%		
EBITDA Margin	25.7%	25.3%		24.9%	23.4%			
Operating Profit	\$266	\$260	2%	\$506	\$460	10%		
Operating Profit Margin	16.1%	15.7%		15.3%	13.8%			

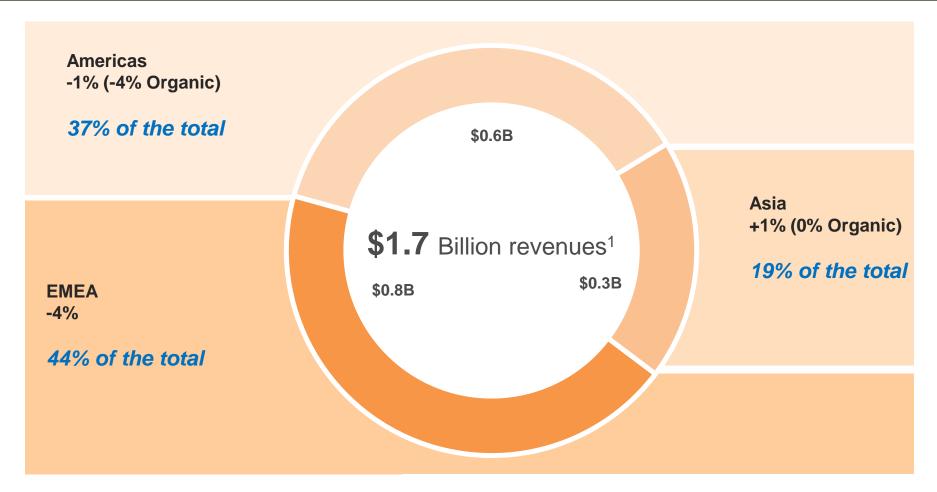


Financial & Risk Q2 2014





Financial & Risk Q2 2014 Regional Revenue



¹ Q2 2014 Revenues from ongoing businesses.



CONSOLIDATED RESULTS

Adjusted Earnings Per Share

(\$ Millions except per share amounts)	amounts) Second Quarter		
	<u>2014</u>	2013	Change
Underlying Operating Profit	\$581	\$569	\$12
Interest Expense	(\$111)	(\$124)	\$13
Income Tax	(\$44)	(\$27)	(\$17)
Other (1)	(\$11)	(\$15)	\$4
Adjusted Earnings	\$415	\$403	\$12
Adjusted EPS	\$0.51	\$0.48	\$0.03

⁽¹⁾ Other includes earnings attributable to non-controlling interests and dividends on preference shares.

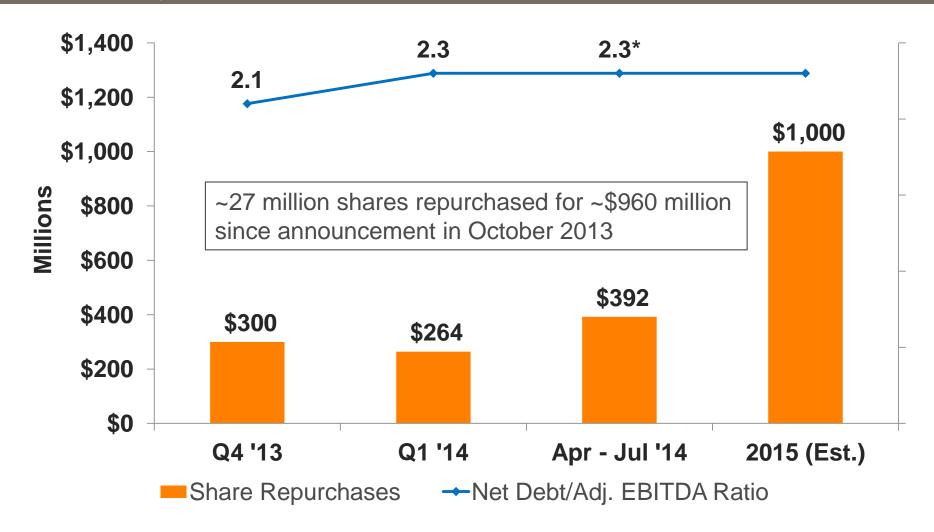


Free Cash Flow

(\$ Millions)	Six Months			
	<u>2014</u>	<u>2013</u>	<u>Change</u>	% Change
Ongoing Free Cash Flow excluding cash charges	\$677	\$547	\$130	24%
Six Months cash charges	(\$159)	(\$98)	(\$61)	-
Ongoing Free Cash Flow	\$518	\$449	\$69	15%
Free Cash Flow from Disposals	(\$1)	\$52	(\$53)	-
Free Cash Flow	\$517	\$501	16	3%



Share Buyback



^{*} Net Debt/Adj. EBITDA Ratio as of June 30, 2014



2014 Outlook -Affirmed

	2013 Actual ⁽¹⁾	2014 Outlook ⁽²⁾
Revenues	\$12.5 billion	Comparable to 2013
Adjusted EBITDA Margin	24.5%	26.0% - 27.0%
Underlying Operating Profit Margin	15.0%	17.0% - 18.0%
Free Cash Flow	\$1.2 billion	\$1.3 - \$1.5 billion
Capital Expenditures % of Revenue	8.0%	~8.0%
Interest Expense (P&L)	\$460 million	\$450 - \$475 million
Effective Tax Rate	11.2%	13.0% - 15.0%

⁽¹⁾ The company previously announced that it planned to take a charge of approximately \$395 million, \$275 million of which was incurred in 2013. 2013 Actual includes charges incurred last year.

^{(2) 2014} Outlook includes the impact of \$120 million of charges expected to be incurred this year. The free cash flow Outlook for 2014 reflects the estimated cash impact of the charges incurred in 2013 and 2014 as well as the impact of the loss of free cash flow from disposals (approximately \$375 million in aggregate).



0 Q&A